



## Senior Sales Associate – Gourmet Food & Beverage

vomFASS at Mall of America is seeking candidates for a senior sales associate for our Oils, Vinegars, Spices, Liqueurs, Wines & Spirits shops. This is a perfect opportunity for those who love to share their passion for fine food, drink and people, whether you're semi-retired or wanting a fun new opportunity in a food or hospitality industry. I want to hear from you if you are a wine, whiskey, brandy or cocktail geek, enjoy pairing food and drink, and can convert that passion into sales in a retail environment. Must be at least 21 years of age.

We will consider applicants who have between 20 and 40 hours available to work a variety of day and evening shifts, including weekends. Work life balance is a priority, and we deliberately schedule to ensure all team members are treated with respect and fairness, including their scheduling needs. Compensation: \$12 to \$14 hourly, depending upon qualifications.

To apply, send cover letter indicating why you are interested and qualified for a position at vomFASS, as well as the number of hours you're available to work per week and send it along with your resume to [info@vomfasstwincities.com](mailto:info@vomfasstwincities.com). ***Applications without both a cover letter and resume will not be considered.***

### Sales associate responsibilities include:

- Greet/engage customers with product tastes, pairings and recipe suggestions and vomFASS company and product education.
- Provide a positive, unique customer experience that fosters long term customer relationships.
- Assist customer in product selection, using cross-sell and up-sell strategies to maximize transaction average, *without* high pressure sales.
- Cashier sales on ACCUPOS point of sale system.
- Label and package products attractively.
- Work effectively with co-workers.
- Prepare demos, assist with set up, and promote special events and classes.
- Fill and label product bottles and stock shelves.
- Open and close shop, including cleaning and preparing store for next day.

### In addition to the sales associate responsibilities, this role may include:

- Assist or lead the development and implementation of customer classes and private events
- Recipe development

### The ideal vomFASS sales associate is:

- Full of energy and excitement, and an outgoing people person.
- Experienced and enthusiastic foodie who enjoys cooking and eating fine food and beverages.
- Experienced in retail sales and customer service.
- Has a college degree and/or world travel experience.
- Self-motivated, highly reliable, with unquestionable integrity.
- Attentive to details, accountable for cash handling and compliance with policies, procedures and tasks.
- Natural team player, who works well with others, brings fun and a positive attitude to work.
- Open to giving and receiving constructive feedback to help team members and business.
- Gifted with additional super powers that are useful to the business, such as elegant handwriting, expertise in social media, talent for beautiful gift packaging or chalkboard art, or is a super-networker in the community.

### About vomFASS:

vomFASS Twin Cities is locally owned and operated by Tamra Kramer and her daughter. VomFASS at Mall of America is the first of five locations Kramer plans to open in the Twin Cities. VomFASS is the only specialty food and liquor store of its kind in the world, carrying a full line of gourmet-pleasing products. What makes us special?

- VomFASS is a German term that translates as “from the cask.”
- There are approximately 280 vomFASS locations worldwide, all locally owned and operated. Our international headquarters is in Waldburg, Germany.
- Our products are exclusive; no other retailer in the world carries our line of international award-winning products.
- We source all of our products directly from old-world artisanal producers who use organic, sustainable farming and production methods.
- We carry the largest bulk selection of natural and organic culinary oils and fruit and balsamic vinegars in the world.
- VomFASS won the 2010 German Franchise of the Year and the 2012 Retail Franchise of the Year.
- Our motto and our promise of uncompromising quality is “Only the Best. Always.”
- Exceptional customer service is the core success factor of every shop.
- Providing free tastes to potential customers is the cornerstone of our business model.

vomFASS Twin Cities is an equal opportunity employer.